

FINAL agenda

Offsets in Slovakia - Future of Defence and Security Industry Cooperation Incheba Exposition Building, Lecture room of Hall C, April 28, 2008.

(Conference with international participation)

- 8:15 - 8:45 Registration of Participants
- 8:45 - 9:00** Official Welcome and Opening by organizers and representatives of the Ministry of Defence of the Slovak Republic
- 9:00 – 10:00 1st Panel: Slovakia's New Offset Rules**
Chairman: Lindsey Shanson, Editor, Countertrade & Offset
1. **Peter Žiga**, State Secretary of the Ministry of Economy of the Slovak Republic
 2. **Jaroslav Baška**, Minister of Defence of the Slovak Republic
- Topics to be discussed within the first panel:
- New offset rules in Slovakia (general introduction from the point of view of particular ministries)
 - Expectations with offset programmes of involved ministries
 - Future offset-related acquisitions at the Defence ministry
- 10:00 – 10:45** Break for the Official Opening of the IDEB Exposition.
- 10:45-12:45 2nd Panel: Offsets in Central Europe: Experiences for Slovakia**
Chairman: Lindsey Shanson, Editor, Countertrade & Offset
1. **Ulf Hammarström**, Industry & Market Director, European Defence Agency
 2. **Miroslav Chlumský**, Department of Research, Development and Offset Programmes, Ministry of Industry and Trade, Czech Republic
 3. **Sándor Szabó**, Head of the Offset and Investment Unit, Ministry of Economy and Transport, Hungary
 4. **Gabriel Alonso Pérez**, Vice-President Offset, EADS CASA-MTAD
 5. **Jerry Sigfeldt**, Vice-President, Industrial Cooperation, SAAB AB
- Topics to be discussed in the second panel:
- Offset experience of countries neighboring – case studies
 - European perspective on offsets: state of discussion at the European Defence Agency
 - Impact of offsets on Central European and European economies
 - Working in Central Europe: a perspective of active offsetors
- 12:45-13:00 Coffee Break
- 13:00-13:30 Pioneering Offset Project in Slovakia, MOKYS**
John Rossall, Director, Industrial and Business Development, BAE Systems
- 13:30-14:45 **Networking buffet lunch** hosted by Mr. Daniel Duchoň, State Secretary of the Ministry of Defence of the Slovak Republic

14:45-16:15 **3rd Panel: Absorbing Offsets: Current and Future Capacities of the Slovak Defence and Security Industry**

Chairman: Lindsey Shanson, Editor, Countertrade & Offset

1. **Eugene Kogan**, Guest Researcher, International Institute for Liberal Policy, Vienna, Austria
2. **Ivan Koblen**, Director of the Armaments Division of the Defence Planning and Resources Management Department, Ministry of Defence of Slovakia
3. **Milan Mutala**, Vice-President of the Slovak Defence Industry Association
4. **Jan Dolaniecki**, Offset Manager, Bumar Group, Poland
5. **Seppo Marin**, Vice-President for Industrial Cooperation, Patria, Finland

Topics to be discussed in the third panel:

- Responding to new military requirements in Central Europe: the state of local defence industries
- Involvement of Slovak defence producers in armed forces modernization: successes and failures
- Future offset-related acquisitions
- What is the capacity of the Slovak defence industry to respond to the direct offset challenge?
- Semi-direct offsets: penetrating new markets, upgrading production capacities
- Old and new industrial capacities: traditional advantages, niche capabilities, mission-critical technologies
- Preparing the ground and managing expectations on all sides

16:15-16:30 Coffee Break

16:30-18:00 **4th Panel: Using Offsets to Support a Knowledge-Based Society**

Chairman: Lindsey Shanson, Editor, Countertrade & Offset

1. **Stanislav Šipko**, Neology
2. **Martin Jesný**, SOVVA, (presentation of the project of the University of Lodz, Poland)
3. **Oldřich Souček**, Armaments Division, Ministry of Defence of the Czech Republic, Chairman of the Offset Team of the MoD of the Czech Republic
4. **Igor Kočíš**, Executive Director, Ardaco a.s.

Topics to be discussed in the fourth panel:

- The indirect offsets challenge: how to attract sophisticated investment, not any investment
- Supporting innovation and civilian R&D through offsets
- Using offsets to invest in people and education
- Boosting IT use in society
- Sophisticated & Dual-Use Technologies: nano- and biotechnologies etc.
- Are there any possible offset-ready projects in the pipeline?

19:00 **Reception** (upon invitations)